



Demographic & Housing Trends in Northern Rivers Region NSW







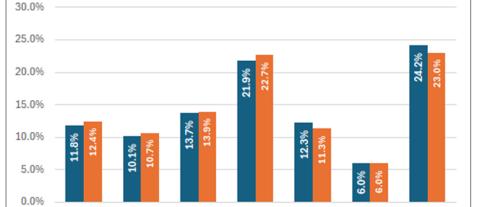
2008	11.78%	8.93%	14.67%	20.19%	12.88%
2009	11.73%	8.89%	14.68%	20.19%	12.79%
2010	11.69%	8.83%	14.69%	20.27%	12.739
2011	11.67%	8.79%	14.69%	20.32%	12.70%
2012	11.69%	8.87%	14.60%	20.35%	12.62%
2013	11.71%	8.95%	14.51%	20.39%	12.529
2014	11.72%	9.03%	14.42%	20.44%	12.419
2015	11.76%	9.11%	14.32%	20.48%	12.289
2016	11.82%	9.18%	14.19%	20.52%	12.139
2017	11.88%	9.24%	14.14%	20.62%	12.019
2018	11.96%	9.30%	14.09%	20.72%	11.919
2019	12.02%	9.37%	14.05%	20.79%	11.829
2020	12.10%	9.46%	14.01%	20.77%	11.749
2021	12.14%	9.49%	14.25%	20.71%	11.669
2022	12.21%	9.52%	14.25%	20.78%	11.549
2023	12.22%	9.60%	14.30%	20.81%	11.359

Estimated Section of S

Richmond Tweed LGA

Valley LGA





Coffs

Valley LGA Harbour LGA

■ Dec 2019 ■ Dec 2024

Lismore LGA

Clarence

Data Source: NSW State Government

Ballina LGA Byron LGA

Data Source: ABS, NSW State Government



MYTH

If someone has a job, they can't be homeless.

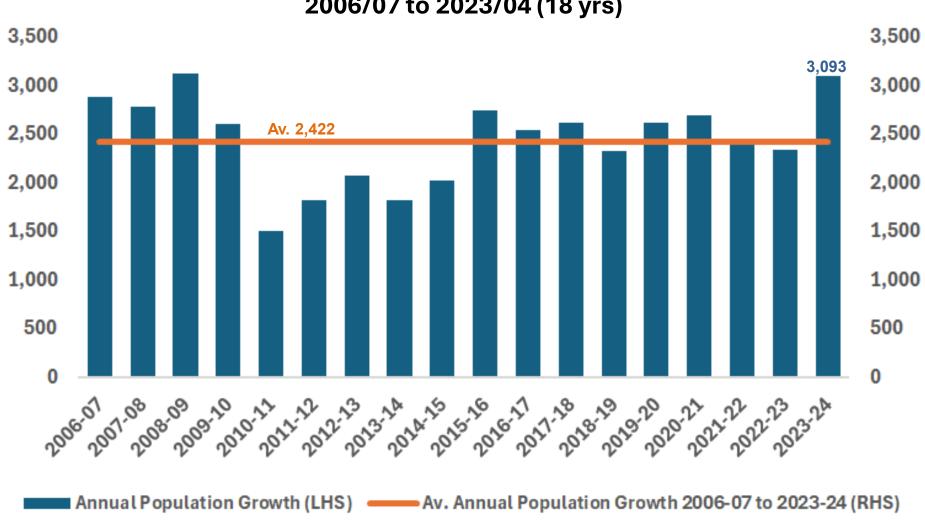
Because a paycheck might get you through the week. But a home builds a future.

Source: Lotus Campaign

Recent population growth above long-term average



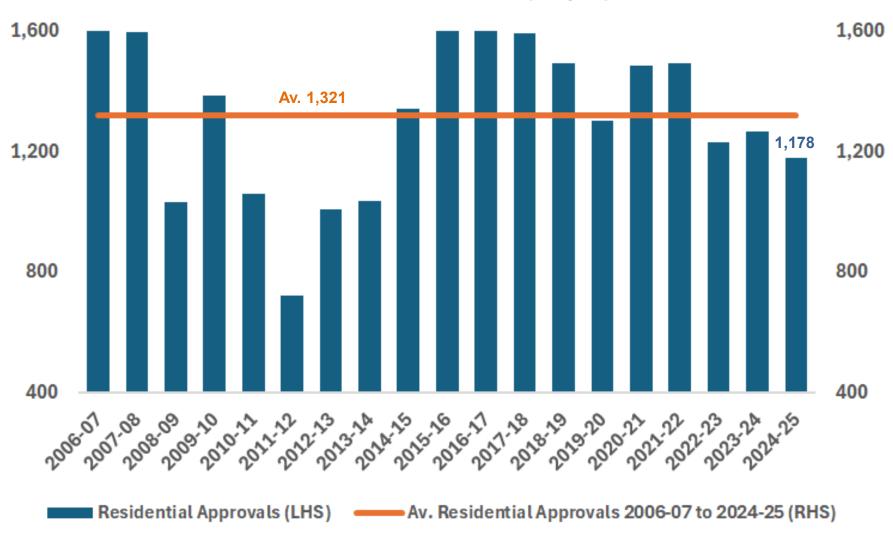




Recent residential dwelling approvals below long-term average



Northern Rivers Annual Residential Dwelling Approvals 2006/07 to 2024/05 (19 yrs)

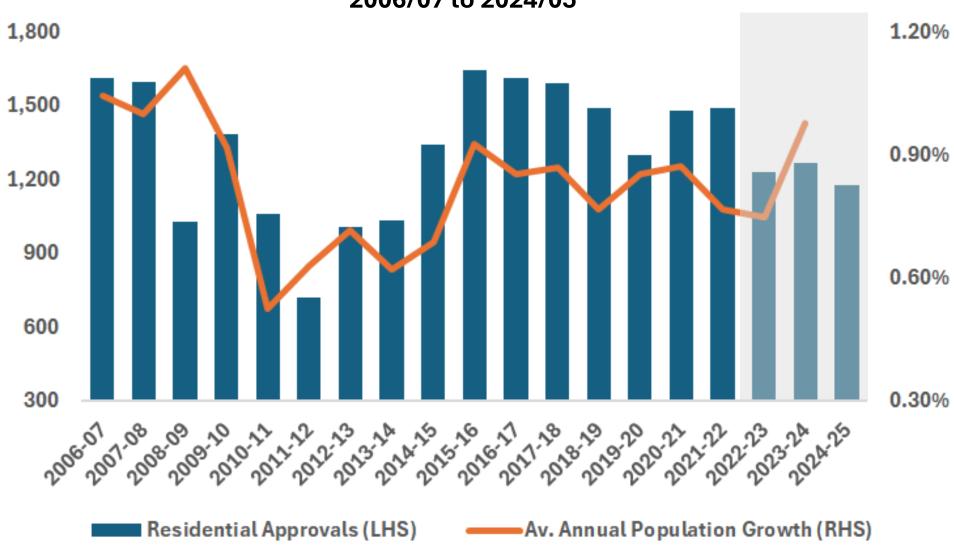


Data Source: ABS, Forecast ID

Critical juncture; residential approvals need to rise again



Northern Rivers Residential Dwelling Approvals vs Annual Population Growth 2006/07 to 2024/05

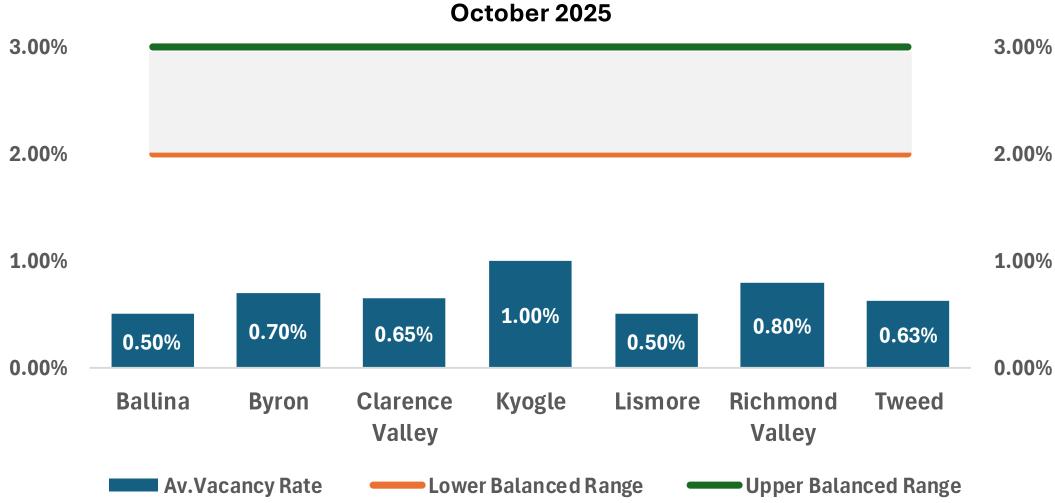


Data Source: ABS, Forecast ID

Vacancy rates provide best 'real time' supply vs demand indicator







Data Source: SQM Research October 2025

Postcodes Used: Ballina 2478. Byron 2481. Clarence Valley 2460 / 2464. Kyogle 2474. Lismore 2480. Richmond Valley 2470 / 2473. Tweed 2485 / 2486

Net migration is strong, but the devil is in the detail



Northern Rivers Top 10 LGA's + Net Migration July 2023 to June 2024

LGA	Net Migration	Median House Price June 2025
Northern Beaches (Sydney)	418	\$2,700,000
Gold Coast	227	\$1,230,000
Central Coast (NSW)	222	\$986,000
Waverley (Sydney)	180	\$4,620,000
Sutherland (Sydney)	115	\$1,840,000
Inner West (Sydney)	110	\$2,200,000
Coffs Harbour	102	\$860,000
Sydney	90	\$3,250,000
Randwick (Sydney)	84	\$3,730,000
Blacktown (Sydney)	79	\$1,180,000
		\$2,259,600

Northern Rivers Top 10 LGA's - Net Migration July 2023 to June 2024

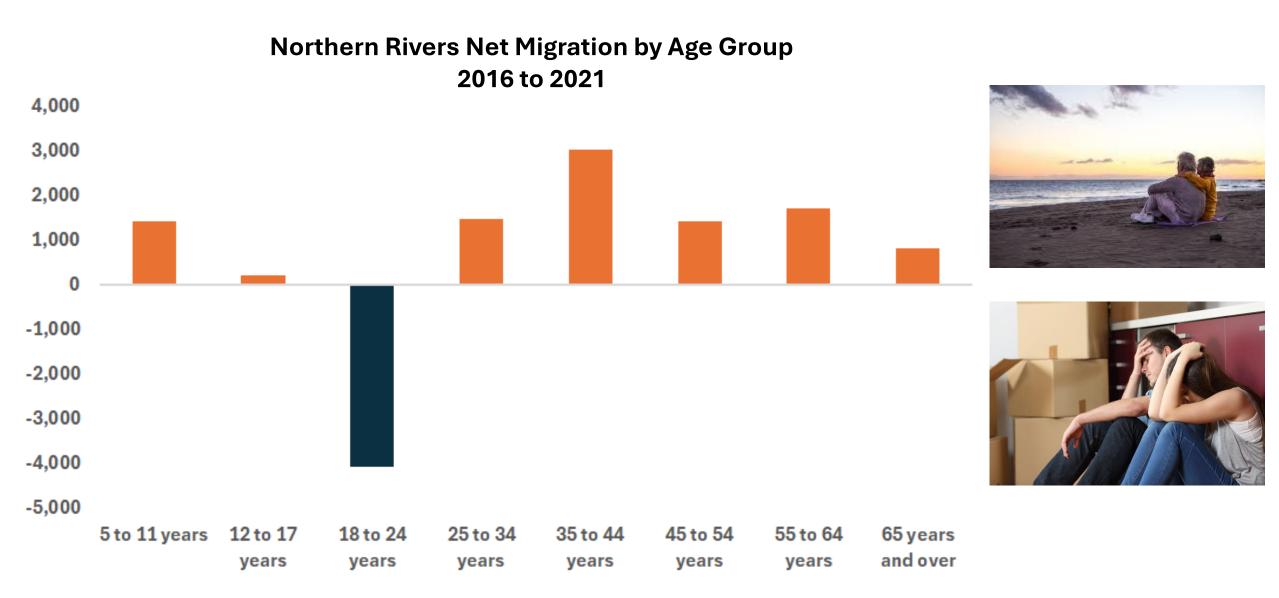
LGA	Net Migration	Median House Price June 2025
Brisbane	-166	\$1,290,000
Fraser Coast	-131	\$670,000
Logan	-98	\$805,000
Tenterfield	-69	\$450,000
Toowoomba	-62	\$690,000
Southern Downs	-55	\$545,000
Gladstone	-52	\$550,000
Moreton Bay	-50	\$870,000
Bundaberg	-46	\$609,000
Merri-bek (Melbourne)	-35	\$1,070,000
		\$754,900
	_	

Northern Rivers Weighted Median House Price June 2025: \$943,957

Data Source: ABS, PriceFinder

The younger generation needs compelling reasons to stay and build a future

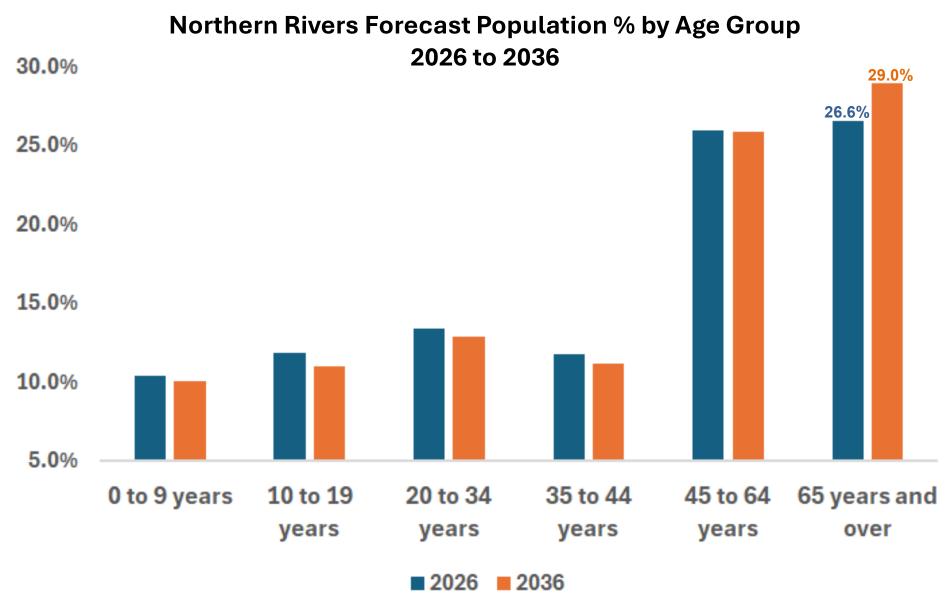




Data Source: ABS, Forecast ID

Because the increasingly ageing population, and society generally, needs them





Data Source: NSW State Government Dept of Planning and Environment

The below relies on key workers to fill jobs; need more dwelling supply





But it must be the **RIGHT** type of dwelling supply; diverse and affordable



NSW vs Northern Rivers Lone Persons Households & % Small Dwelling Types 2021



- Ratio single (or lone) person private dwelling households
- Ratio studio, one- and two-bedroom private dwelling

Why has it become so hard?





National Construction Code challenging

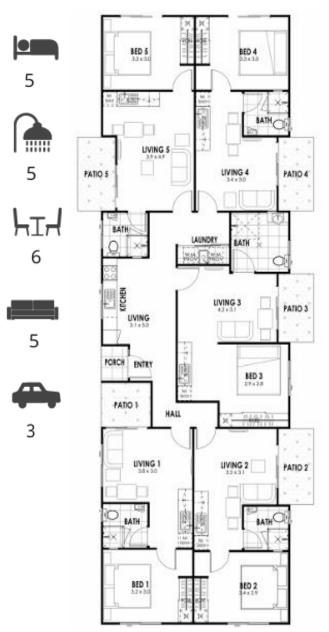
- Dwellings separated into different classes
 with differing rules
- Multi story apartment blocks trigger far more onerous rules than a detached house
- Added costs, time and general complexity

Construction cost environment challenging

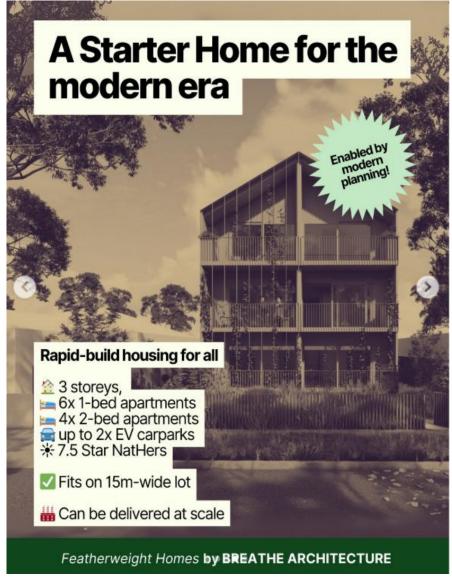
- Multi-level apartment: \$6,000 per sqm
- Two-level townhouse: \$3,500 per sqm
- Single-level detached house: \$2,500 per sqm

Innovation within the bounds of planning schemes is becoming more evident nationally par 0









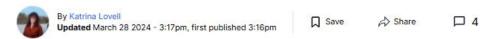
Plan Source: Altitude Investment Builders

Collaboration and support for out 'of the box initiatives' is imperative



'Will free up the housing situation': Midfield village project

approved







The Amendment will implement key policies in the Warrnambool Planning Scheme which support housing and economic development in the region. It will support critical local industries and a significant local employer, and will deliver social and economic benefit to the town and the region. While there will be impacts on the surrounding area, the Committee is confident these can be successfully managed through the Committee's recommended conditions in the Incorporated Document.

I think that this needs to be seen as a positive for our community. At least if their in their own workers accommodation then it should free up rental properties in the area. Who knows it might even create jobs for cleaners/hospitality staff, grounds people if their serviced accommodation





Thank You