

2023 RULES AND REGULATIONS

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NOMINATIONS

Nomination are made via the QTF online system. This can be accessed at:
<https://online.qualitytourismaustralia.com/>

A submission for an award category cannot be made unless a nomination has been made. All entrants must adhere to the nomination rules and guidelines set out throughout these guidelines.

The nomination collects specific contact information, category selection and agreement to the Awards terms and conditions.

ENTRY FEES

Entry fee is \$250.000 (incl GST) per category entered.

Note:

- Fees are non-refundable and non-transferable.
- Fees are paid at nomination and are regardless of whether the nomination results in actual submissions being made.
- Nomination fees can be paid by credit card or invoice (by request only). If paying by invoice, nominations are only approved, and entrants can only start their entry once

the payment has been processed.

NOMINATION RULES

1. If entering more than one category, then a separate and complete entry must be submitted for each category. However, entrants may only enter one submission in any one of the following categories:
 - a. Attractions – either category 1 OR 2;
 - b. Festivals and Events – either category 3 OR 4;
 - c. Tour Operator – either category 11 OR 12;
 - d. Accommodation – enter category 17, 18, 19, 20, 21, 22 OR 23
2. Entrants that commenced operation for the first time in the qualifying period **MUST** enter the New Tourism Business category.
 - a. For those that commenced operations between 1 July 2022 - 30 June 2023 they are only eligible to enter New Tourism Business. They may also choose to enter the Accessible Tourism category alongside the New Tourism Business category.
3. Entrants cannot change categories after the closing date for submission in the state/territory tourism awards in which they have entered.
4. Qualifying Period
 - a. The qualifying period for the 2023 program is 1 July 2022 to 30 June 2023. All activities, achievements and innovations referred to within submissions must have occurred within this period.
 - b. Festivals and Events
 - i. Where multiple events have been held within the qualifying period each event can make a submission, each submission must be specific to one event. E.g., FestivalAustralia 2021 and FestivalAustralia 2022, each submission would focus on the activities, marketing etc. for the singular event.
 - ii. Where the festival/events run over the June/July period:
 1. The majority of the Festival/Event must have run within the qualifying period.
 2. Data used e.g., visitation, spend etc. must focus on the dates within the qualifying period.
 - c. Tourism Marketing and Campaigns
 - i. The majority of the campaign/marketing activity must have been active within the current qualifying period.
5. Trading Period

- a. All entrants must have traded for the entire qualifying period except those entering the New Tourism Business category, or where trade ceased due to Government restrictions.
 - b. Specifically, entrants in the category New Tourism Business must have commenced trading/visitation or service delivery within the qualifying period. No minimum period of trading has been defined for New Tourism Business.
 - c. Exceptions apply to seasonal businesses and facilities, festivals, events, marketing campaigns, media entries, training and tourism development projects, however the activity being put forward for consideration must have occurred within the qualifying period.
 - d. For Festivals/Events the entirety of the festival/event did not have to occur within the qualifying period, however a majority of the event must fall within the qualifying period.
6. Nominated state/territory
- a. Entrants must be based or have specific operations in [the state or territory of their nomination e.g., New South Wales].
 - a. Where a regional awards program is available, entrants must be based in or operate in the region of their nomination.
 - b. Should a company have branches in more than one state/territory they may enter in multiple State/Territory awards. However, the submission must focus on the activities undertaken in the state/territory they are nominating for.
7. Multiple Products
- a. An entrant, such as a chain or franchise that has multiple products must enter each product individually if they want each property to be able to promote the achievement of winning a tourism award. Alternatively, the corporate head office may enter but the winner logo (provided by ATIC) may only be used by the corporate entity, not the individual products.
 - b. Aside from those categories where stated, one business can submit two entries, including two entries into the same category. However, they will be competing against themselves they may see value in, for example, securing a win and second placing.

8. Accommodation Categories

- a. Accommodation categories will be required to meet accommodation standards specific to their category.
- b. It is not a requirement for a business to be officially Star Rated. Alternatively, the online accommodation standards would be used to demonstrate the entrant's pre-assessment rating.
- c. Accommodation standards required
 - i. 5 Star Luxury Accommodation
 1. Official 5 Star Rated
 - OR**
 2. A pre-assessment rating of 5 Stars within the Accommodation Standards
 - ii. 4-4.5 Star Deluxe Accommodation
 1. Official 4 or 4.5 Star Rated
 - OR**
 2. A pre-assessment rating of 4 or 4.5 Stars within the Accommodation Standards
 - iii. 3-3.5 Star Accommodation
 1. Official 3 or 3.5 Star Rated
 - OR**
 2. A pre-assessment rating of 3 or 3.5 Stars within the Accommodation Standards
 - iv. Hosted
 1. Official 3 + Star Rated
 - OR**
 2. A pre-assessment rating of 3 + Stars within the Accommodation Standards
 - v. Caravan Park
 1. Official 3 + Star Rated
 - OR**
 2. A pre-assessment rating of 3 + Stars within the Accommodation Standards
 - vi. Self-Contained
 1. Official 3 + Star Rated
 - OR**
 2. A pre-assessment rating of 3 + Stars within the Accommodation Standard
- d. NOTE: unique accommodation does not have a Star Rating or Pre-Assessment rating pre-requisite.

SUBMISSIONS

An entrant must nominate for an award before they can commence preparing their submission.

Submissions are made via the same system the nominations are made, this can be accessed at: <https://online.qualitytourismaustralia.com/>

All submissions must include the following:

1. Nomination details
2. Demonstration of meeting minimum business standards, relevant to their category.
 - a. This can be demonstrated via relevant accreditation with the Quality Tourism framework
 - OR**
 - b. As a part of the business standards question set within their submission.
3. Category questions including supporting images.
4. Word Count
 - a. The submission will be maximum 10,000 words in length for national categories 1-25. Accessible tourism – Category 26 will have a maximum of 4,000 words.
 - b. Words within a table are included in the submission word count
 - c. It is the responsibility of the entrant to ensure their submission does not exceed the maximum word count.
5. Images
 - a. The submission can include up to 25 images with caption in categories 1-25 and up to 15 images in category 26.
 - i. Images can include infographics, charts, graphs and pictures
 1. ii. Any image used must be for the sole purpose of supporting the submission by providing evidence. Images cannot be used to form part of the written response to a question.
 - a. A good rule of thumb is 'if you remove the images, will the written word still provide a robust answer'.
 - ii. Captions are to be a maximum of 6 words, not included in the overall word count.
 1. Any words within a caption above 6 words will be included in the overall word count.
 - iii. Images are attached via a gallery, and can be hyperlinked into the question response.

6. A description of no more than 100 words of your company/product, which will be used by media, for announcements at the presentation ceremony, in promotional material and on website listings. As this will be edited and compiled by people who have not viewed your submission, please remember to include your company/product name and where you are located geographically.
7. An additional ten images (jpeg format only) which illustrates the entrant's operation should accompany each submission in each category entered. These images will be used for exposure at the presentation ceremony and in official advertising and publications. (Note: 500 dpi files in a JPEG format are required).
 1. Note: The national awards event production prefers high-resolution images (1920x1080 in dimensions)
8. A late submission will not be accepted.

COMPLIANCE WITH COMPETITION RULES

1. The Licensee, with Chair of Judges reserve the right to withdraw submissions if an entry is not compliant with the rules.
2. All submissions must be reviewed for compliance with the submission guidelines. This must be undertaken initially by the award coordinator, however the withdrawal of a submission should be reviewed and implemented by the Chair of Judging and the Auditor.
3. All entrants must clearly demonstrate how they meet the eligibility requirements of each respective category that they choose to enter in Q1. If this is not adequately demonstrated, then that entrant may be disqualified.
 - a. For example:
 - Tour & transport – the two categories are separated by the number of F/T equivalent employees

INSOLVENCY OF AN ENTRANT

1. At any time, following submission of an entry in the Australian Tourism Awards, but prior to the presentation ceremony, should the business become insolvent or place the business under administration, the entrant is no longer eligible to receive an award.
 - a. If prior to the presentation ceremony then the next national finalist shall be elevated to the status of winner.
 - b. If, following the presentation ceremony, the business returns to solvency, then the award cannot be reclaimed.

- c. The next state finalist will not be elevated to the status of national finalist.

BUSINESS VERIFICATION MEETING

1. The purpose of the business verification meeting is for verification of the business, not the awards submission. The business verification meeting will be prearranged at a mutually convenient time and the judges have a proforma from which they work.
2. The business verification meeting applies to first time entrants and those entrants returning to the tourism awards program after a break of more than two consecutive years.
3. The business verification meeting may be conducted virtually (via zoom or teams) or in-person (dependent on the allocated business verification judge's ability to travel to your location).
 - a. Should the business verification meeting be conducted in-person, businesses are under no obligation to offer a judge a free experience of their product
4. All businesses will meet the site visit requirements (as per (2) above), the exceptions to this are:
 - a. Individual categories: 28/29 do not receive a business verification meeting
 - b. Category 14 /27 and 29 do not receive a business verification meeting
5. The specifics of the business verification meeting are provided to entrants at the time of booking or appointment.
6. Business verification meetings and/or site visits are not undertaken for national judging.
7. **Criteria**

Judges will ask to see the following:

 - Human Resources documents
 - Business & Marketing Plans/ olicity documents
 - Customer Service plans / policy documents
 - Business Operations plans/ policy documents
 - Risk Management plans / policy documents
 - Environmental Management plans/ policy documents
8. **Scoring**

No scores are applicable for the business verification meeting as part of judging in NSW. The submission review judge may review the verification meeting judge's notes.

ONLINE REVIEW

1. An online review will be undertaken to assess the entrant's online activities including.
 - a. The entrant's website
 - b. The entrant's social media channels
 - c. The entrants search engine optimisation
 - d. The entrants external listing sources
2. The online review will account for 10% of the total score.
3. The online review does not apply to:
Local Government Award for Tourism
Individual Categories
Take 3 for the Sea Litter Prevention Award

CONSUMER RATING

1. The consumer rating will be derived from the GRI provided by [ReviewPro](#) and will account for 20% of the total score available, with some exceptions
 - a. Where categories have their own specific question set and the consumer ratings do not match what is being assessed no consumer review score is incorporated
 - i. This would include Ecotourism, Aboriginal and Torres Strait Islander Tourism Experience, Cultural Tourism categories, Take 3 for the Sea Litter Prevention Award
 - b. A consumer rating will not be applied to the following categories
 - i. New Tourism Business
 - ii. Major Festivals and Events
 - iii. Festivals and Events
 - iv. Business Event Venues
 - v. Tourism Marketing & Campaigns
 - vi. Retail and Hire Services
 - c. For those categories where there is a mix of products included, then the consumer rating value would be 5%
 - i. This would include Food Tourism and Visitor Information Services
2. A minimum of 25 reviews must have been received across the social platforms which ReviewPro analyses for the qualifying period in order to receive a GRI.
3. Businesses that do not have a GRI will receive a score of 0 for consumer rating.
4. To request a ReviewPro account, you can simply do this via the online awards platform

- a. To updated sources used for your ReviewPro account e.g., if you have a new listing on a review site, please email your Program Manager
5. Alternate review platforms that are not included within the ReviewPro analysis will not be able to be incorporated to determine the customer rating score.

TERMS AND CONDITIONS

All nominees must agree to the following terms and conditions:

- *By entering the NSW Tourism Awards, you authorise the use and/or reproduction of images and the 100-word description provided in relation to any editorial/advertising purposes initiated in conjunction with the awards and the Australian Tourism Awards.*
- *I understand that the NSW Licence has ultimate decision making as to which category my product enters. They have the right to move my nomination to an appropriate category if I am not eligible for the initially nominated category.*
- *Your contact details may also be supplied to agencies/sponsors engaged on behalf of award/organisers/committees for promotional purposes.*
- *Under no circumstances will judges be held responsible for any comment, viewpoint or expression, whether expressed or implied, concerning the standard or quality of an entrant's submission.*
- *By ticking the terms and conditions box, you agree not to bring a claim against any Judge, or state/territory Award owner in relation to feedback on your submission.*
- *I declare that the information provided in this submission be true and correct to the best of my knowledge and I agree to the terms and conditions as outlined.*

TROUBLESHOOTING

Images

- See separate Image instructions for troubleshooting

Delays/Freezing

If an entrant is experiencing delays or lost data, it could be for one of the following reasons:

- Multiple people working on the same submission can **override** other's work.
 - Ensure that each user has their own individual log in.
- Connection speed
 - Connection speed and connection reliability is by far and wide the biggest source of problems in the Awards world. And it has to do with uploading of data. Most internet service providers will give you decent download speeds – so streaming something like Netflix or social media will be fine; but upload speeds tend to be much slower. And this is particularly articulated when you're uploading images. It is quite common to throttle upload speeds especially when multiple people are using the same Wi-Fi access point; and this is particularly true of accommodation establishments where Wi-Fi is

often strained when used by multiple staff and/or guests of the establishment.

- One of the simplest solutions is to plug in a LAN cable into the laptop. A cable is hugely faster than going over Wi-Fi, especially when that Wi-Fi is already under pressure be multiple people.
- Images may be too large
 - If images are larger than the recommended size (Images must be no bigger than 10MB each in jpeg format - preferably 500dpi files and 1920 x 1080.) then it won't get uploaded
 - Resizing images to a modest size before uploading is recommend. Also recommend waiting until an image has finished upload before starting on the next one.
- Pasting
 - Entrants tend to put their submission into a Word document, and then copy and paste from the Word document into the submission. This is a good thing – but the problem comes in with the amount of stuff they are trying to paste in all at once. Often, they're copying and pasting a page of text, with multiple images all at the same time – and trying a single paste operation to get it all into the response - and their upload bandwidth can't cope. It's advisable to upload one section at a time. Do not try and copy text along with images.
 - Pasted from websites is quite common too – and often this has similar issues as there's styling and hidden characters in a website that adds to what is being pasted.
 - Pasting is fine, when done in moderation. One section at a time, or a piece of text at a time – not multiple elements because unless you have a very good internet connection – it will create problems. Also, only from word or other text-based program, not from a website.
- Modern operating systems
 - It is advised not to try filling in an Awards submission from their phone. Laptops are the best medium. The developers are aware of at least one entrant that was still using a Windows 8 machine and Internet Explorer in 2021 – please ensure you are working on a modern operating system (like Windows 10) with a modern browser e.g. Chrome/Firefox/Edge for best experience.

If none of the above are the issue, send the problem to your Program Manager with the following information:

- Business name
- Which submission (if more than one)
- Device and browser type used
- Specific issues e.g. connection keeps timing out, freezing, losing information that was saved



- Any images to demonstrate what the issue is or a word or source document that the entrant is working from.